



· TEMUKAN KOPI MU DI SETIAP PERJALANAN MU ·

# BACKGROUND

- Menjadi identitas yang ada di seluruh hotel jaringan SAS Hospitality, sebagai benang merah selain standard yang lainnya.
- Bahwa SAS Hospitality akan membawa image sebagai hotel Indonesia dengan segala kekhasannya.
- Indonesia sebagai penghasil kopi terbesar didunia.
- Bahwa kopi terus menjadi trend dan favorite bagi sebagian besar customer.



# KOPI SEDUH - NUSANTARA

- Display untuk meracik kopi berupa *trolley* yang dapat dipindah ke tempat yang di inginkan
- *Trolley* akan berada di sekitar *lounge* maupun area lobby lainnya, agar terlihat *eye catching* dan menjadi icon hotel jaringan SAS Hospitality
- Ada 15 jenis kopi dari seluruh Nusantara yang disiapkan sebagai pilihan.
- Dijual dengan harga yang kompetitif dengan harga kafe diluar hotel.
- Setiap kopi akan memberikan cerita yang menarik untuk tamu karena tamu bisa ikut merasakan seni membuat kopi sendiri dengan bimbingan dari barista hotel.
- Untuk membuka wawasan dan informasi mengenai kopi Nusantara maka akan dibuatkan buku yang ringan tentang kopi Nusantara.

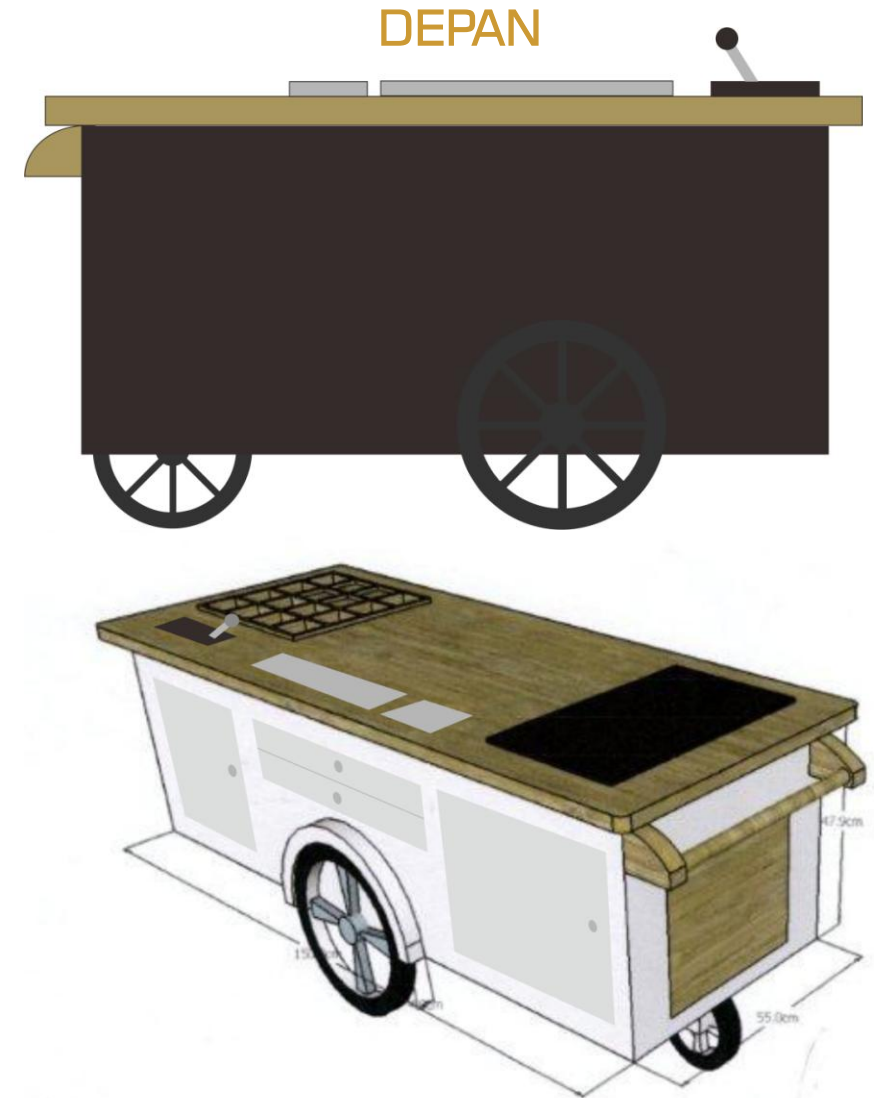
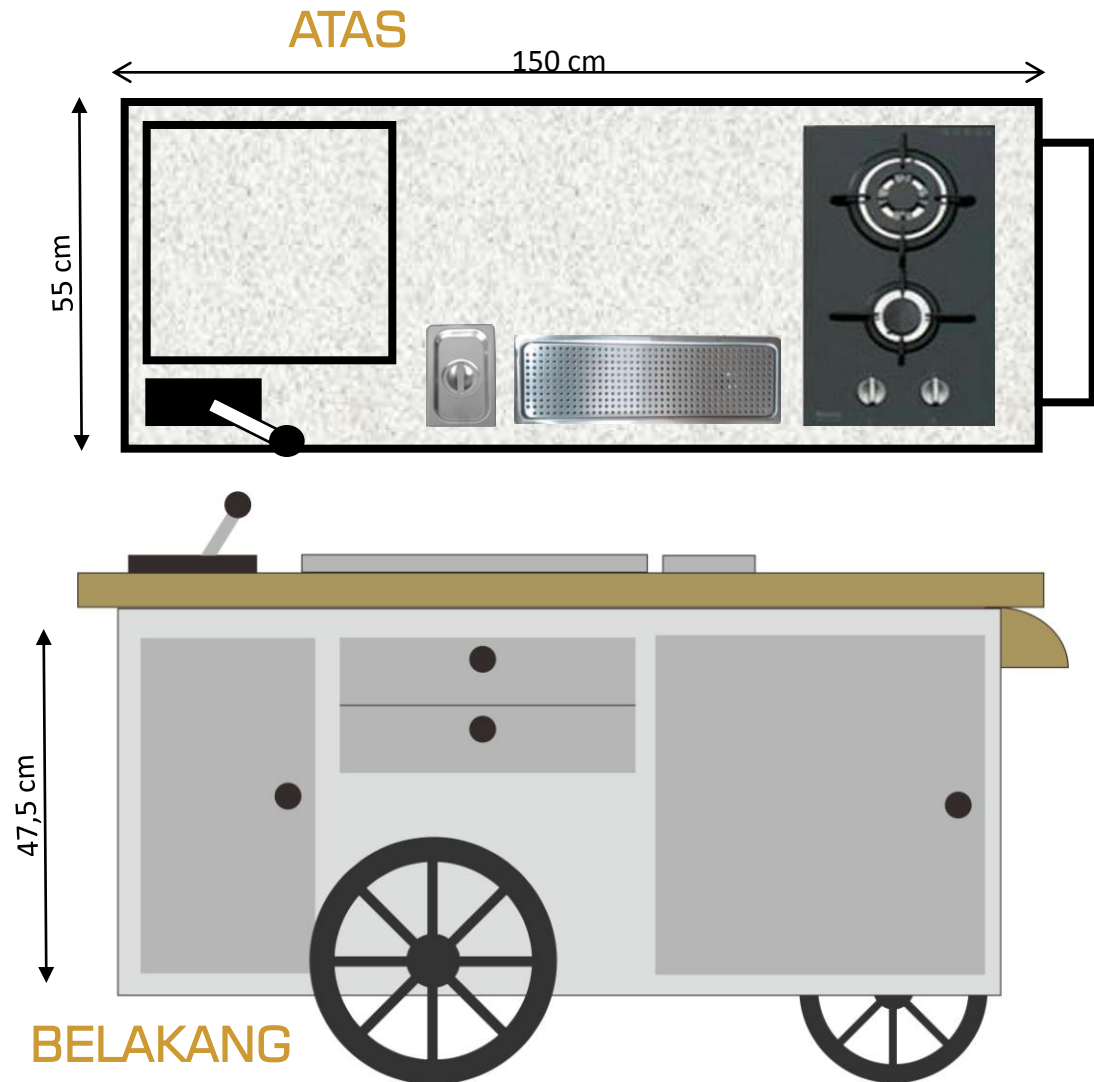


# COFFEE LIST

| NO | ITEMS COFFEE | DESCRIPTION        |
|----|--------------|--------------------|
| 1  | Luwak        | Premium Wild Luwak |
| 2  | Gayo         | Arabika            |
| 3  | Papua        | Arabika            |
| 4  | Toraja       | Arabika            |
| 5  | Kintamani    | Arabika            |
| 6  | Mandailing   | Arabika            |
| 7  | Sidakalang   | Arabika            |
| 8  | Lintong      | Arabika            |
| 9  | Java Ijen    | Arabika            |
| 10 | Papandayan   | Arabika            |
| 11 | Flores       | Arabika            |
| 12 | Lampung      | Fine Robusta       |
| 13 | Temanggung   | Fine Robusta       |
| 14 | Argopuro     | Fine Robusta       |
| 15 | Bogor        | Fine Robusta       |



# COFFEE TROLEY



# EQUIPMENT



Hand  
Grinder



V60 Server



Dudukan  
moka pot



Coffee filter V60



Digital Coffee  
Scale



Chemex  
with filter



Milk frooter



Barista Apron



Goose neck  
kettle



Aeropress



Toples Kopi



Kompur 2 stove



Vietnam drip



Coffee glass



V60 Dripper



Moka Pot



Coffee Decanter

# INVESTMENT - EQUIPMENT

| NO                         | ITEMS                | DESCRIPTION                                                                                       | QTY | COST      | TOTAL COST |
|----------------------------|----------------------|---------------------------------------------------------------------------------------------------|-----|-----------|------------|
| 1                          | Hand Grinder         | Hario Clear Coffee Hand Grinder MXR-2TB , W183 × D75 × H175mm                                     | 1   | 1,200,000 | 1,200,000  |
| 2                          | Digital Coffee Scale | SK V60 Drip Coffee Scale with Timer                                                               | 1   | 225,000   | 225,000    |
| 3                          | Goose neck kettle    | Latina Plus Termometer 900 ml - Coffee kettle                                                     | 1   | 340,000   | 340,000    |
| 4                          | Kompore 2 stove      | Kompore Tanam Rinnai RB 312 N GB Ukuran 310 (P) x 520 (L) x 130 (T) - mm Cut Out 272(P) x 490 (L) | 1   | 1,350,000 | 1,350,000  |
| 5                          | V60 Dripper          | Hario Coffee Glass Dripper V60 Black 01 VDG-01 B                                                  | 2   | 323,600   | 647,200    |
| 6                          | V60 Server           | Hario V60 Range Server 600ml XGS-60TB                                                             | 2   | 415,000   | 830,000    |
| 7                          | Chemex with filter   | Glass Pour Over Chemex with Stainless Filter V60                                                  | 2   | 325,000   | 650,000    |
| 8                          | Aeropress            | Aerobie Aeropress Coffee Maker set                                                                | 1   | 400,000   | 400,000    |
| 9                          | Vietnam drip         | Vietnam Coffee Drip Diameter 7 cm                                                                 | 6   | 50,000    | 300,000    |
| 10                         | Moka Pot             | Moka Pot 2 Cup Alumunium - Black                                                                  | 2   | 95,000    | 190,000    |
| 11                         | dudukan moka pot     | Dudukan moka pot di atas kompor                                                                   | 1   | 52,500    | 52,500     |
| 12                         | Milk frooter         | Pembuih Susu Premium Stainless Steel Milk Frother                                                 | 1   | 135,000   | 135,000    |
| 13                         | Toples Kopi          | Hario Coffee Canister Black / Toples Kopi - Hampa udara                                           | 15  | 165,000   | 2,475,000  |
| 14                         | Coffee glass         | Duralex Picardie coffee glass 25cl                                                                | 12  | 21,000    | 252,000    |
| 15                         | Coffee Decanter      | Mokhamano Glass v60 Coffee & Tea Decanter 500mL                                                   | 12  | 48,000    | 576,000    |
| 16                         | Coffe filter V60     | Hario V60 Coffee Paper Filter VCF-01-40W                                                          | 10  | 45,000    | 450,000    |
| 17                         | Barista Appron       | Appron dengan logo Tjokro - Kopi seduh                                                            | 2   | 175,000   | 350,000    |
| 18                         | Coffee Trolley       |                                                                                                   | 1   | 3,000,000 | 3,000,000  |
| TOTAL INVESTASI (round up) |                      |                                                                                                   |     |           | 13,500,000 |

# INVESTMENT - TROLLEY

| NO | ITEM                 | QTY | UNIT   | HARGA SAT | TOTAL     |
|----|----------------------|-----|--------|-----------|-----------|
| 1  | Multiflex 19 mm      | 2   | lembar | 235,000   | 470,000   |
| 2  | HPL kayu             | 1   | lembar | 275,000   | 275,000   |
| 3  | Hpl putih            | 2   | lembar | 180,000   | 360,000   |
| 4  | edging kayu          | 5   | meter  | 7,200     | 36,000    |
| 5  | kaso                 | 1   | batang | 38,000    | 38,000    |
| 6  | Roda trolly          | 1   | pcs    | 120,000   | 120,000   |
| 7  | Roda gerobak         | 1   | set    | 450,000   | 450,000   |
| 8  | paku                 | 0.5 | kg     | 30,000    | 15,000    |
| 9  | lem fox              | 1   | kg     | 55,000    | 55,000    |
| 10 | aibon                | 1   | galon  | 180,000   | 180,000   |
| 11 | Stainless Tray       | 1   |        | 150,000   | 150,000   |
| 12 | Water Dripper        | 1   |        | 250,000   | 250,000   |
| 14 | Casual Worker 6 hari | 6   |        | 100,000   | 600,000   |
|    |                      |     |        |           | 2,999,000 |

# FINANCIAL FORECAST

| NO | ITEMS COFFEE   | DESCRIPTION        | QTY   | UNIT | COST    | TOTAL COST | cost per cup          | selling price | cost% |
|----|----------------|--------------------|-------|------|---------|------------|-----------------------|---------------|-------|
| 1  | Luwak          | Premium Wild Luwak | 1 200 | gr   | 250,000 | 250,000    | 18,750                | 50,000        | 38%   |
| 2  | Gayo           | Arabika            | 1 200 | gr   | 60,000  | 60,000     | 4,500                 | 22,000        | 20%   |
| 3  | Papua          | Arabika            | 1 200 | gr   | 60,000  | 60,000     | 4,500                 | 22,000        | 20%   |
| 4  | Toraja         | Arabika            | 1 200 | gr   | 60,000  | 60,000     | 4,500                 | 22,000        | 20%   |
| 5  | Kintamani      | Arabika            | 1 200 | gr   | 60,000  | 60,000     | 4,500                 | 22,000        | 20%   |
| 6  | Mandailing     | Arabika            | 1 200 | gr   | 60,000  | 60,000     | 4,500                 | 22,000        | 20%   |
| 7  | Sidakalang     | Arabika            | 1 200 | gr   | 60,000  | 60,000     | 4,500                 | 22,000        | 20%   |
| 8  | Lintong        | Arabika            | 1 200 | gr   | 60,000  | 60,000     | 4,500                 | 22,000        | 20%   |
| 9  | Java Ijen      | Arabika            | 1 200 | gr   | 60,000  | 60,000     | 4,500                 | 22,000        | 20%   |
| 10 | Papandayan     | Arabika            | 1 200 | gr   | 60,000  | 60,000     | 4,500                 | 22,000        | 20%   |
| 11 | Flores         | Arabika            | 1 200 | gr   | 60,000  | 60,000     | 4,500                 | 22,000        | 20%   |
| 12 | Lampung        | Fine Robusta       | 1 200 | gr   | 30,000  | 30,000     | 2,250                 | 18,000        | 13%   |
| 13 | Temanggung     | Fine Robusta       | 1 200 | gr   | 30,000  | 30,000     | 2,250                 | 18,000        | 13%   |
| 14 | Argopuro       | Fine Robusta       | 1 200 | gr   | 30,000  | 30,000     | 2,250                 | 18,000        | 13%   |
| 15 | Bogor          | Fine Robusta       | 1 200 | gr   | 30,000  | 30,000     | 2,250                 | 18,000        | 13%   |
| 16 | Vietnam Coffee | expresso base      |       |      |         |            | 6,000                 | 30,000        | 20%   |
| 17 | Capucinno      | expresso base      |       |      |         |            | 6,000                 | 30,000        | 20%   |
| 18 | Latte          | expresso base      |       |      |         |            | 6,000                 | 30,000        | 20%   |
| 19 | Es Kopi        | expresso base      |       |      |         |            | 6,000                 | 30,000        | 20%   |
| 20 | Es Kopi susu   | expresso base      |       |      |         |            | 6,000                 | 30,000        | 20%   |
|    |                |                    |       |      |         |            | AVERAGE COST          | 5,138         |       |
|    |                |                    |       |      |         |            | AVERAGE SELLING PRICE | 24,600        |       |
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**TERIMAKASIH**